



DATE: April 8, 2021

TO: EDC Board

FROM: Paul Chavez, EDC Director

RE: **Monthly Activities for March 2021**

My action items over the past 30 days include:

Week of March 1

- Livable Centers Team Meeting (discussion on rescheduling community input meeting and other updates)
- TXDOT / SH146 Monthly Meeting
- Follow up with broker team regarding far north side development
- Follow up with Loomer Investments on drone video for site
- Follow up with AutoZone broker on old site status
- Houston Region Economic Development Meeting
- Gather materials and work on application for the AARP Community Challenge Grant
- TEDC Legislative Session – current bills filed – review meeting

Week of March 15

- Follow up with representative of former Whataburger site
- Meeting with new representative for the Seabrook Shipyard restaurant site
- Meeting with staff and members of WMF Group to review new retail, office, and residential developments
- Livable Centers bi-weekly meeting along with picking up community input boards for placement in Old Seabrook area
- Follow up with commercial appraisers on completing an appraisal of the total site in Old Seabrook for commercial development

Week of March 22

- Two conference calls with Miramar Shopping Center; One regarding site plan redevelopment and the other regarding two prospects for the parcels on the feeder road
- Keels & Wheels Yacht social event – save the date to be sent out this week
- Economic Development Task Force Meeting with Economic Alliance
- Follow up with site appraiser for site in Old Seabrook
- Follow up with site owner where Donald's Donuts used to be. Several questions regarding potential redevelopment of site
- Follow up with KIWO on their interest on acquiring the remaining property on SH146 in front of their site
- Follow up with Retail Strategies on prospecting and the latest data / marketing materials

Week of March 29

- Follow up with new owner of AutoZone site and with Loomer Investments site on the development of the Meyer / 146 corner

- Telecon with Retail Strategies and WMF on their sites for retail
- State of the City Webinar
- Legislative Update Webinar – TEDC
- Livable Centers bi-weekly update
- SH146 conference call

Retail Update 4/6/21

From: Christopher Bontrager

Date: Tue, 6 Apr 2021 at 5:33pm

Hey Paul,

Here is the latest feedback/progress for your board meeting. Let me know if there are any questions!

Interested

Arby's: Jon Brannin has consistently asked us to keep in touch as he has Seabrook marked for a location once his franchise group starts moving on new properties again. He said that at this point, he is unsure of what is holding them up, but cited the road work as something he thinks is still keeping them from moving yet. He has asked us to continue sending sites and staying in touch on the area so that they are ready when the time comes.

Burger King: In our continued conversations with Reagan Vidal at the Miramar Center, he has said that the group representing Burger King and he are still in negotiations on one of the pad sites there and that he is hoping they are able to work something out. When we last talked, they were working on a site plan that worked for all parties and that he hoped that something would be firmed up soon with them. We have also followed up with Marcos Levy on the Burger King side, who has confirmed that they are still working with Reagan. Marcos said that it was really in the hands of the franchise group at this point and that he was just getting updates as they come, but in his last update, they were still wanting to make a plan work for the pads.

Cold Stone Creamery: We previously noted that we were referred to Susan Forrester for the Seabrook area and our sites sent to her. We reached her a few weeks back and she said that they were looking for sites in the Houston area, and that she thinks Seabrook is on that list. She connected us with the brokers in the area, Debbie Adams & Charles Blaschke. When we were able to reach Debbie late last week, she confirmed that they would like to look at the Seabrook area further and asked us to send her sites. We forwarded her the vacancies in the Miramar Center and the site plans for different developments going up in the area and she said she was going to review them with her team.

Dutch Bros. Coffee: Greg Slusky has continued to tell us that he is interested in the market, but that due to covid and other external factors he has still not been able to make it to the market to tour it for himself. We have continued to check in periodically over the last few months to see if anything has changed and, as of last week, he still had not been able to. He again confirmed interest in the area, but said it would be some time before he could make it there.

Golden Chick: Monty Whitehurst has told us in the past that he would look at sites in the market for a new location. We were unable to reach him or the franchise group for feedback since the new year until last week. Monty answered recently and told us to resubmit any sites that we had previously sent him and that he would get them to the right parties. We sent him the sites and are waiting to hear back.

Jersey Mike's: Lasater Miller told us in previous conversations that they would look here and that his group was moving slowly right now, but might consider sites here. As of our last update, we had started resubmitting old sites and new ones for him to present. We recently sent him the new vacancy list in the Miramar center and the new developments going up in the area and he confirmed that he had a meeting with his Jersey Mike's group later this week and would present the new sites to them and let us know their feedback.

PJ's Coffee of New Orleans: We have never had much luck reaching anyone for feedback with PJ's but have seen them expanding out of Louisiana into Texas. We recently reached out and were connected to Kyra Sam. Kyra said that she thought that Seabrook would be a great area for them to look into and asked us to reach out to their real estate director, Ryan Stansberry. She provided us with his contact info earlier this week but we have not been able to reach him yet.

Popeye's: The same group that is working with Burger King at the Miramar Center is also trying to secure the second pad site at the center for a Popeye's. They have confirmed interest in the area, but are working on the same pad site as Taco Bell is working. In talking with Reagan, much like with Burger King, they are just working out potential site plans for the space, but if Taco Bell is able to secure their sites there, it will rule out a Popeye's. We have been working to help continue the conversations in any way we can.

Sonic: Jon Brannin has confirmed that Sonic is definitely interested in reentering the market, but his group wants to wait for the road construction project to finish or at least get more of a timeframe for an end date before looking. He has continued to confirm their interest.

Taco Bell: We have continued to talk to Reagan about Taco Bell's interest in securing the other pad site at the Miramar center. In talking with him, he has said that they were also looking at a location on Repsdorph in case things didn't work at the center. Our previous conversations with Matt Reed also confirmed that Taco Bell was interested in the area. In our most recent conversation with Reagan, he asked for help in reaching Greg Hammer with Taco Bell, as he has been difficult to reach to further the deal along. They are working on site plans for the area that would work with the center and the new highway. As of this week, we have still not had any luck reaching Greg.

Not Interested

Cost Cutters: Bert Trolesi told us previously that he would take a look at the area and see if there was anything that would be a fit for them. We sent him sites throughout the area a few weeks ago to see if there were any that would interest them. Upon further review of the market, he said that with their current other existing brands in the town (Supercuts, Smartstyle) he does not think there is room for a 3rd store just yet. He asked us to stay in touch as the area grows and he may readdress the market then.

KFC: Matt Reed reconfirmed that his franchise operator was not looking for anything new in this area right now.

Longhorn Steakhouse: Keith Moore confirmed that Longhorn was not looking for any new locations in the area right now.

MOD Pizza: Dean Vandegriff said he was no longer the contact for the area, but referred us to Chris Reyes. Chris told us that MOD was not looking at expanding into Seabrook at this time.

Olive Garden: Keith Moore said that Olive Garden is not looking at opening a new location here at this point.

See's Candies: We reached out to Kathy Pelzman, who said that they did not have any plans to expand into Seabrook at this point.

Need Franchisee

Nestle Café: We spoke to Kimberly Tauch who said that they do not currently have an active franchisee for this area.

Smoothie King: Andrea Witt reconfirmed that she likes the area but that she still doesn't have an active franchisee looking for a location here.

Not Now/Maybe

Firehouse Subs: Mike McCown previously said he would review sites in the area. Although we have heard that they may no longer have interest in the area, we have not been able to reach him for ourselves to confirm that and are making continued outreach in order to get feedback from him. We have sent him the list of updated vacancies in the Miramar Center to see if any of those might change his mind. We still have not been able to reach him for feedback yet.

Michael's Arts & Crafts: We have never had any luck reaching Brandon Wilson at Michael's corporate and have never had luck finding another contact for the area, so we reached out by Facebook to them and were told that they were going to submit the inquiry on Seabrook over to their store development team and would let us know their thoughts.

Tide Dry Cleaners: We spoke with Luke Stainback. Luke said that, while he likes the Seabrook area, they are currently on hold nationally until things clear up a bit more. He asked us to follow back up.

Tiff's Treats: Mike Harris told us last fall that Tiff's was more focused on the DFW area currently, but has asked us to check back periodically as they continue their growth. We checked in a few weeks back and he reconfirmed that they are not focused on the Houston area just yet but wants to stay in touch.

Tropical Smoothie Café: Melissa Tinsley said that they like the area, but are not looking here just yet. She asked us to stay in touch over the next few months as they continue their expansion plans and things could

change.

Walk-On's: We reached out to Kelly Parker with Walk-On's to see if they would have interest in the area. She confirmed that they had a franchise group that they would like to present it to and that they would consider it. We are working to find their exact plans and criteria to submit more information to and are going to present multiple sites and follow up for more feedback.

Property Notes

Miramar Center: We have spoken with Reagan constantly over the last year or so working to help him in backfilling sites at the Miramar Center. As noted above in the Burger King, Popeye's & Taco Bell section, the pad sites at the center are currently in negotiations and may be potentially under contract in the near future. We have also been talking with him to stay up to date on the vacancies within the center itself. We told him that we would build a marketing flyer for him with updated spaces. The currently available spaces are the following sizes: 1,208 SF (x2), 2,400 SF, 8,460 SF, & 10,705 SF. We are working on the flyer for the center and hope to have it to him shortly.

Former Whataburger: We were able to connect with Jason Kieschnick about this space. He told us that it was still available and showed improvements that have been done to the property. He sent over the marketing flyer that they have for it and we are sending it out to any interested parties that would be a fit for the space.

Best!

Chris



MIRAMAR SHOPPING CENTER

2000-2100 State Highway 146 | Seabrook, TX 77586

| SPACE | TENANT | SQ. FT. |
|----------------------|---------------------------|---------------|
| 00210B | Dollar Tree | 11,295 SF |
| 00010 | Seabrook Trophy & Awards | 4,069 SF |
| 00040 | AVAILABLE | 2,400 SF |
| 00050 | PT Nails | 1,200 SF |
| 00060 | AVAILABLE | 1,208 SF |
| 00070 | Hi-Tech Cuts | 1,188 SF |
| 00080 | Burkes Outlet | 15,967 SF |
| 00100 | AVAILABLE | 8,460 SF |
| 00120 | Allcar Insurance Agency | 766 SF |
| 00130 | Edward Jones | 1,588 SF |
| 00150 | Kids Workshop | 2,392 SF |
| 00160 | Mama Bella's Beauty Salon | 1,208 SF |
| 00170 | AVAILABLE | 1,208 SF |
| 00180 | Sherwin Williams | 3,972 SF |
| 00190 | Family Dollar | 9,000 SF |
| 00200 | Tiger's Den | 7,000 SF |
| 00210A | AVAILABLE | 10,705 SF |
| 00220 | Pizza Hut | 1,666 SF |
| 00230 | Jackson Hewitt | 2,500 SF |
| TOTAL SQ. FT. | | 93,292 |

SITE LEGEND

- Available
- Leased (not occupied)
- Owned by Others
- Site Boundary
- Occupied



2021 YACHT PARTY INVITATION LIST for Friday, APRIL 30, 2021

| | Last Name | First Name | RSVP | Name of Guest | Entity |
|----|-----------------|--------------|------|----------------|---|
| 1 | Burke | Chad | 2 | Shannon | Economic Alliance |
| 2 | Cherry | Mary Alys | 1 | | Bay Area Houston Magazine |
| 3 | Cutsinger | Barbara | 1 | | Bay Area Houston Economic Partnership (BAHEP) |
| 4 | Fischer | John Preston | 1 | | Ayrshire Corporation |
| 5 | Friedrichs | Bill | 2 | Angela | WMF Investments |
| 6 | Hall | Greg | 1 | | Greater Houston Commercial Properties |
| 7 | Hutchinson | Kelly | 2 | Ken Hutchinson | Colliers |
| 8 | Makany-Rivera | Tanya | 2 | Jose Rivera | Director of Govt. Affairs & Community Relations pct2.hctx |
| 9 | Mitchell | Bob | 2 | Joan McKinney | Bay Area Houston Economic Partnership (BAHEP) |
| 10 | Pilgrim (Lukee) | Harriet | 2 | Jon Pilgrim | Bay Area Houston Economic Partnership (BAHEP) |
| 11 | Peden | Jeff | 2 | Elena Peden | Transwestern Development Company |
| | | | | | |
| | | | 18 | | |
| | | | | | |
| 12 | Alvis | Steven | | | NewQuest Properties |
| 13 | Arnold | Janis | | | RedNews Contributing Writer |
| 14 | Babin | Brian | | | U.S. Congressman |
| 15 | Baker | Jason | | | Baker Katz, LLC |
| 16 | Bechtel | Michel | | | Mayor of Morgan's Point |
| 17 | Bergmann | Chris | | | JLL Jones Lang LaSalle |
| 18 | Billipp | J. Andrew | | | President of J A Billipp Company |
| 19 | Boswell | John | | | Seabrook Town Center |
| 20 | Bradley | Will | | | Read King Commercial Real Estate |
| 21 | Burge | W.F. (Billy) | | | Ayrshire Corporation |
| 22 | Burton | Theresa | | | Adrian Garcia Commissioner Precinct 2 / Community Liaison |
| 23 | Carlson | Keith | | | MCS Architects |
| 24 | Clarke | Chip | | | President of Transwestern |
| 25 | Condrey | Will | | | Cushman & Wakefield Senior Associate |
| 26 | Cook | David | | | Cushman & Wakefield Executive Vice President |
| 27 | Covington | Scott | | | S.E. Covington & Co |
| 28 | Cowart | Russell | | | Kroger |
| 29 | Cruz | Ted | | | Texas U.S. Senator |

2021 YACHT PARTY INVITATION LIST for Friday, APRIL 30, 2021

| | | | | | |
|----|---------------|----------|--|--|---|
| 30 | Cullen | Meredith | | | Cullen Realty Group |
| 31 | Cunningham | Preston | | | President of Cunningham Ventures |
| 32 | Cunningham | Rick | | | VP - Hotel Development Margaritaville |
| 33 | Davidson | Coy | | | Colliers |
| 34 | DeWease | Cindy | | | Clear Lake Chamber of Commerce - President and CEO |
| 35 | Duncan | David | | | Transwestern Development Company |
| 36 | Elmore | Brad | | | NewQuest Properties |
| 37 | Faircloth | Wayne | | | Representative Texas House Member |
| 38 | Ferguson | Beverly | | | Regional Director of Community Relations, Office of Brian Babin |
| 39 | Fitch | James | | | Braun Enterprises |
| 40 | Frankel | Bruce | | | President of Frankel Development Group Inc. |
| 41 | Fuller | Bob | | | Keels and Wheels - Concours Chairman |
| 42 | Fuller | Jason | | | Southeast Texas Regional Director for Senator Ted Cruz |
| 43 | Garcia | Adrian | | | Harris County Commissioner, Precinct 2 |
| 44 | Garza-Roberts | Cyndy | | | HEB Director of Public Affairs |
| 45 | Gilliam | Lance | | | United Commercial, Managing Partner |
| 46 | Greenwood | Giselle | | | Houston Business Journal Editor in Chief |
| 47 | Guenther | Roger | | | Executive Director Port of Houston Authority |
| 48 | Guerrero | Oliver | | | ORES Commercial |
| 49 | Hallisey | Pat | | | Mayor of League City |
| 50 | Hankamer | Ray | | | RedNews Contributing Writer |
| 51 | Harkness | Gregory | | | Commercial One Real Estate |
| 52 | Henn | Daniel | | | Zann Commercial |
| 53 | Hidalgo | Lina | | | Harris County Judge |
| 54 | Hope | Phil | | | Bridget Argana Marketing Director |
| 55 | Jacobs | Joshua | | | The Blue Ox Group |
| 56 | Jaggi | Simmi | | | JLL Jones Lang LaSalle |
| 57 | Jenkins | Charlie | | | Port of Houston Authority |
| 58 | Keeney | Jon | | | Mayor of Taylor Lake Village, Texas |
| 59 | Klein | David | | | Klein Equities |
| 60 | Konopka | Douglas | | | DHK Development Inc. |
| 61 | Lambdin | Clark | | | McDonalds RE Houston |
| 62 | Larner | Glen | | | GT First Development |
| 63 | LyBrand | Brad | | | NewQuest Properties |

2021 YACHT PARTY INVITATION LIST for Friday, APRIL 30, 2021

| | | | | |
|----|---------------|------------|--|--|
| 64 | Maio | Lawrence | | Rubicon Realty Group |
| 65 | Mallett | Bryan | | Mallett Realty Advisors |
| 66 | McLeod | Bunny | | Wulfe & Co. Senior Vice President |
| 67 | Moede | Eric | | HEB Director of Real Estate |
| 68 | Mouton | Jerry | | Mayor of Deer Park, Texas |
| 69 | Murray | Grant | | Deputy Director, Southeast Texas - U.S. Senator Ted Cruz |
| 70 | Newell | Ben | | Transwestern Development Company |
| 71 | Newton | Les | | Planned Community Developers |
| 72 | Nowak | Robert | | Means Knaus Partners, Chief Operating Officer |
| 73 | Parrish | Robert | | CVS |
| 74 | Paul | Dennis | | Representative Texas House Member |
| 75 | Pfeifer | John | | Southern Business Journal Publisher/Editor |
| 76 | Pheigaru | Stephen | | Hunington Properties |
| 77 | Raba | Gage | | Hunington Properties |
| 78 | Rainer | Richard | | Excel Commercial Real Estate, Developer of Investment Bldg |
| 79 | Rigby | Louis | | Mayor of La Porte, Texas |
| 80 | Romano | Rocky | | Developer |
| 81 | Royal | Glenn | | Economic Alliance Chairman |
| 82 | Sears | Jay | | NewQuest Properties |
| 83 | Simpkins, Jr. | B. Douglas | | |
| 84 | Smith | Cara | | Houston Business Journal, Reporter |
| 85 | Takahashi | Paul | | Houston Business Journal Residential Real Estate Reporter |
| 86 | Tanner | Stephanie | | Clear Lake Chamber of Commerce |
| 87 | Taub | Kitch | | |
| 88 | Taylor | Larry | | Texas State Senator |
| 89 | Terrell | Barry | | Owner, Tookie's |
| 90 | Thomas | Steven | | 360 Real Estate |
| 91 | Thomson | Neal | | NewQuest Properties |
| 92 | Vidal | Reagan | | Commercial Realty Partners |
| 93 | Wagner | Jeff | | Mayor of Pasadena, Texas |
| 94 | Waterman | Kelly | | District Director at US Representative Brian Babin |
| 95 | Weber | Randy | | Texas U.S. Representative |
| 96 | Wechsler | Brian | | SDI Realty Advisors, Director of Business Development |
| 97 | Wheless | Ginger | | RedNews Founder/Publisher |

2021 YACHT PARTY INVITATION LIST for Friday, APRIL 30, 2021

| | | | | |
|----|-------|----------|--|--------------------------|
| 98 | Wile | Randolph | | Wile Interests President |
| 99 | Wolfe | Karen | | Harris County Precinct 2 |

CITY COUNCIL

Mayor Kolupski 2
 Natalie Picha
 Laura Davis
 Ed Klein 2
 Joe Machol 2
 Buddy Hamman
 Jeff Larson 2

EDC BOARD

Paul D unphey 2
 Ernie Davis
 Gary Bell 2
 Terry Chapman 1
 Kevin Ferguson

CITY OF SEABROOK

Paul Chavez 1
 Pat Patel 1
 Gayle Cook 2
 Sean Landis 2
 LeaAnn Petersen 1

SEABROOK ECONOMIC DEVELOPMENT CORPORATION -- 2020-2021 BUDGET

| EXPENSES | BUDGET | BUDGET | | | | | | | | | | | | TOTAL | REMAINING |
|--|--------------------|------------------|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
| | | 10/31/2020 | 11/30/2020 | 12/31/2020 | 1/31/2021 | 2/28/2021 | 3/31/2021 | 4/30/2021 | 5/31/2021 | 6/30/2021 | 7/31/2021 | 8/31/2021 | 9/30/2021 | | |
| 4010 - Office Supplies | 150 | 0 | 0 | 0 | 205 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 205 | -55 |
| 5010 - Advertising | 80,000 | 0 | 3,161 | 375 | 256 | 345 | 1,975 | 0 | 0 | 0 | 0 | 0 | 0 | 6,112 | 73,888 |
| 5020 - Dues & Subscriptions | 1,440 | 0 | 0 | 160 | 139 | 1,220 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,519 | -79 |
| 5030 - Services | 5,675 | 1,596 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,596 | 4,079 |
| 5182 - Trail Maintenance | 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30,000 |
| 5215 - Engineering / GIS | 2,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 |
| 5220 - Legal | 36,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 36,000 | 0 |
| 5227 - Consulting | 98,558 | 40,000 | 12,500 | 10,000 | 0 | 0 | 5,000 | 0 | 0 | 0 | 0 | 0 | 0 | 67,500 | 31,058 |
| 5300 - Training & Conferences | 21,000 | 0 | 0 | 125 | 190 | 524 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 918 | 20,082 |
| 5465 - Misc Expenses | 1,000 | 7 | 17 | 64 | 38 | 13 | 13 | 0 | 0 | 0 | 0 | 0 | 6 | 159 | 841 |
| 5617 - Economic Development Projects | 346,000 | 40,049 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 40,049 | 305,951 |
| 5620 - Econ Dev Incentive Program | 500,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 496,556 |
| Sales Tax Refund - Asparagus Group 0160 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Sales Tax Refund - Merloaded 0164 | | 0 | 0 | 735 | 399 | 0 | 386 | 0 | 0 | 0 | 0 | 0 | 0 | 1,520 | |
| Sales Tax Refund - Mario's Pizza 0138 | | 0 | 0 | 528 | 0 | 911 | 486 | 0 | 0 | 0 | 0 | 0 | 0 | 1,925 | |
| Sales Tax Refund - Americano Café 0176 | | 0 | 0 | 0 | 135 | 53 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 188 | |
| 6250 - Administrative Services | 251,633 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 20,969 | 251,633 | 0 |
| 6255 - Transfer to Enterprise Fund Project | 195,576 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 16,298 | 195,576 | 0 |
| | \$1,569,032 | \$121,920 | \$55,946 | \$50,992 | 41,095 | \$42,369 | \$47,335 | \$40,267 | \$40,267 | \$40,267 | \$40,267 | \$40,267 | \$40,267 | \$601,267 | \$967,765 |

| REVENUE | BUDGET | REVENUE | | | | | | | | | | | | TOTAL | DELTA |
|------------------------------|-------------------|------------------|------------------|-----------------|-----------------|------------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | | 10/31/2020 | 11/30/2020 | 12/31/2020 | 1/31/2021 | 2/28/2021 | 3/31/2021 | 4/30/2021 | 5/31/2021 | 6/30/2021 | 7/31/2021 | 8/31/2021 | 9/30/2021 | | |
| 7100 - Sales Tax * | 834,000 | 72,554 | 101,776 | 76,184 | 73,421 | 111,224 | 79,405 | 0 | 0 | 0 | 0 | 0 | 0 | 514,564 | 319,436 |
| 9510 - Interest Income | 15,000 | 322 | 284 | 225 | 201 | 107 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,138 | 13,862 |
| 9520 - Other Income | 1,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,000 |
| | \$850,000 | \$72,876 | \$102,060 | \$76,409 | \$73,622 | \$111,331 | \$79,405 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$515,702 | \$334,298 |
| TOTAL PROFIT / (LOSS) | -\$719,032 | -\$49,044 | \$46,114 | \$25,417 | \$32,526 | \$68,961 | \$32,071 | -\$40,267 | -\$40,267 | -\$40,267 | -\$40,267 | -\$40,267 | -\$40,267 | -\$85,565 | |

* Sales tax figures are from two months prior of posting date.
e.g. - October sales tax revenues were generated in August.

| FUND BALANCE | 10/31/2020 | 11/30/2020 | 12/31/2020 | 1/31/2021 | 2/28/2021 | 3/31/2021 | 4/30/2021 | 5/31/2021 | 6/30/2021 | 7/31/2021 | 8/31/2021 | 9/30/2021 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash In Bank plus TEXPOOL / Unrestricted and Emergency Reserve | \$2,781,505 | \$2,801,537 | \$2,823,734 | \$2,857,287 | \$2,925,179 | \$2,956,378 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

6255 - Transfer to Enterprise Fund Project - water tank relocation project Sales Tax Rebates 3,633

SEDC Sales Tax Revenue 2017 - 2021 to date

